# Report on Nevada's Housing Market

This series of reports on Nevada's Housing Market is presented by the Lied Institute for Real Estate Studies at the University of Nevada, Las Vegas. These reports provide monthly updates on housing market trends for stakeholders throughout Nevada.



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### Nevada Statewide Trends

### Population: **2,839,099** in 2014

Housing Units: **1,198,907** in 2014

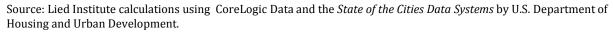
Source: U.S. Census Bureau: State and County QuickFacts





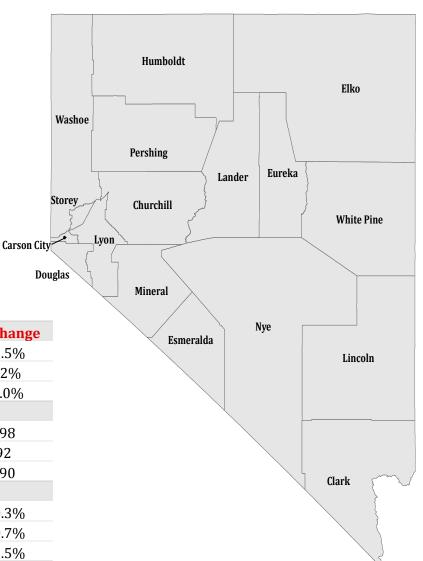
- All three regions in Nevada saw an increase in new home sales in August 2015. Rural Nevada was the only region where new home sales were down year over year in August 2015. At 661, new home sales in August 2015 were the highest they had been since November 2013.
- □ The share of homes sold under distress decreased slightly in August 2015. The Northern and Rural regions saw large decreases in the distress share while Southern Nevada saw an increase in the distress share.
- Both Single-Family and Multifamily construction starts decreased in August 2015. August 2015 Single-Family start ups were up year over year for Northern and Southern Nevada.

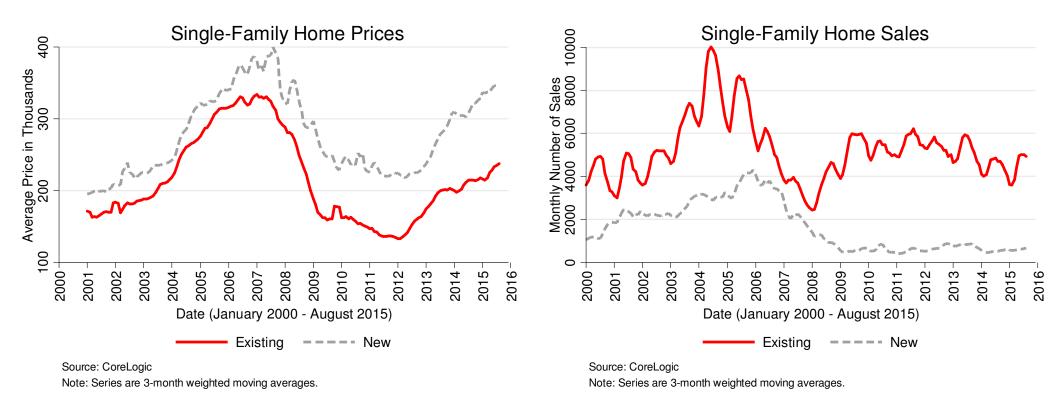
Single-Family Home Sales*		August 2015	M2M Change	Y2Y Change
	New	661	+4.0%	+31.5%
	Existing	4934	-1.5%	+5.2%
	<b>Distress Share</b>	11.5%	-0.6%	-33.0%
Residential Construction				
	<b>Total Starts</b>	1,026	-231	-198
	Single-Family	848	-87	-92
	Multifamily	178	-144	-290
Average Single-Family Sales Price*				
	New	\$346,371	+0.1%	+10.3%
	Existing	\$237,481	+1.1%	+10.7%
	Distress	\$184,740	+1.5%	+12.5%



\*Figures portray Three-Month Moving Weighted Averages

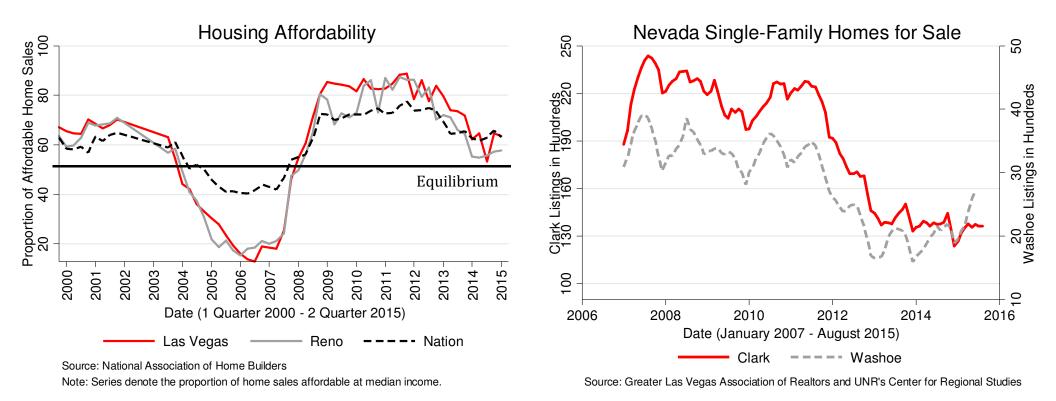






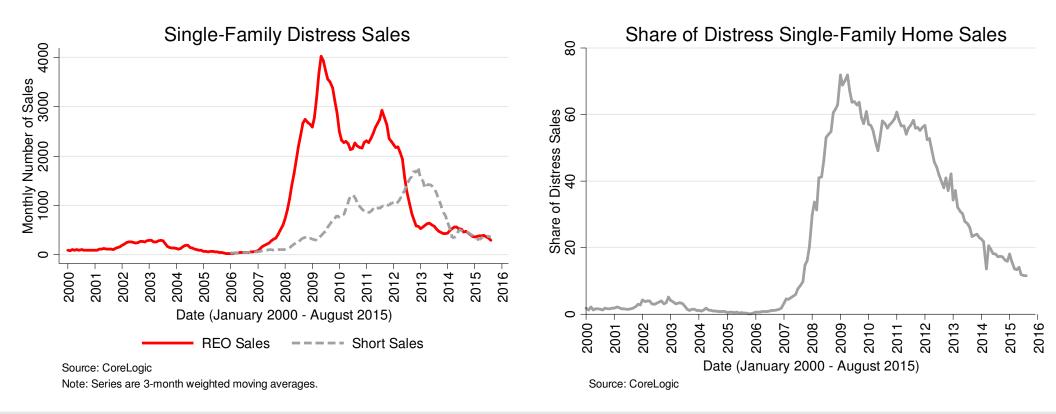
The Single-Family Home Prices figure above shows the three-month moving average price of existing homes and new homes. Existing homes are single family homes that were exchanged from one private owner to another. This includes homes sold by real estate agents, owners, and lenders. New homes are single family homes that were exchanged from a builder to a private owner. The other figure, Single-Family Homes Sales, illustrates the number of those transactions for both existing and new homes. A seasonal pattern is obvious in the Single-Family Home Sales graph, with more home sales during the summer than during the winter.





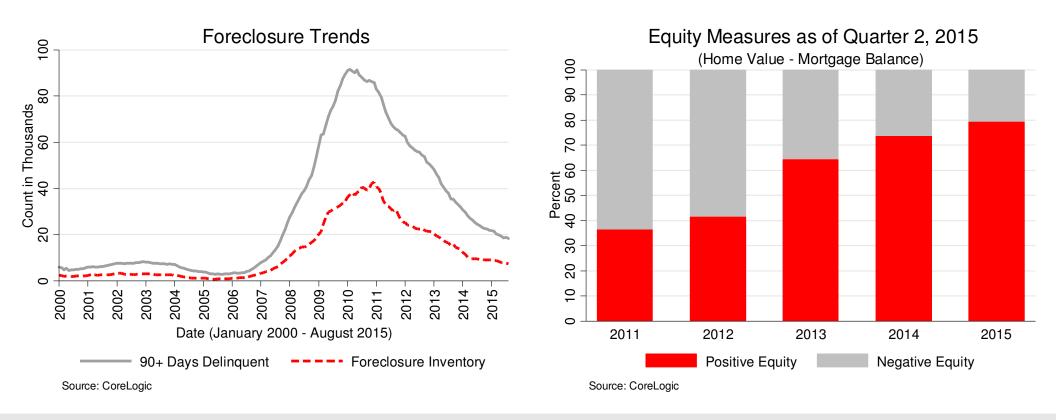
The Housing Affordability figure shows the proportion of home sales that could have been bought by borrowers earning at least the local median income, with a conventional loan. This index was developed by the National Association of Home Builders (NAHB), to provide a benchmark of affordability. The other figure, Nevada Single-Family Homes for Sale, shows the number of homes available for sale at the end of the month. These numbers include new listings that are awaiting a purchasing contract, as well as homes that are under contract and about to sell.





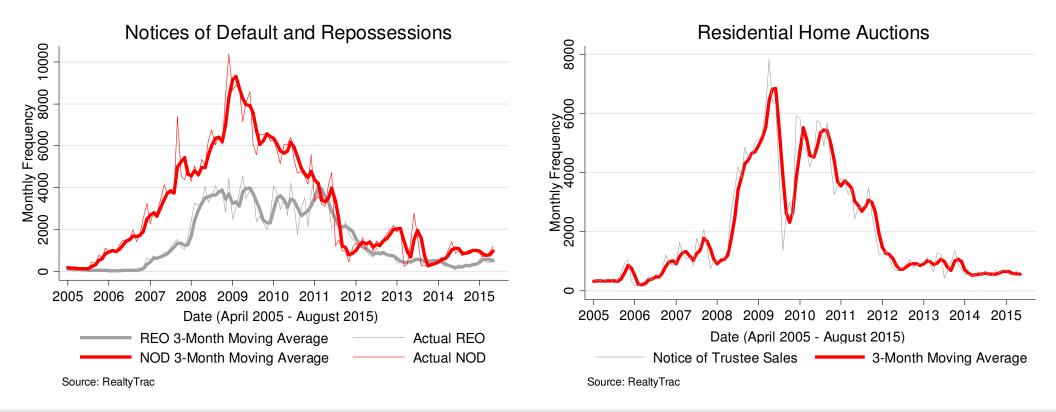
Single-Family Distress Sales is a figure that displays the monthly number of Real Estate Owned (REO) sales and short sales. REO sales are homes that have been repossessed by lenders through foreclosure and then sold in the market. Short sales, on the other hand, are homes that were sold for an amount below the owner's outstanding mortgage balance. Both numbers are three-month weighted moving averages. The other figure, Share of Distress Single-Family Home Sales, tracks the proportion of home sales (including new home sales) that were REO sales or short sales. The long term decline in that share continues, even as the number of such sales remains roughly level, indicating an increasing number of "normal" sales.





The Foreclosure Trends figure includes two series: the 90+ Days Delinquent series and the Foreclosure Inventory series. The 90+ Days Delinquent series consists of the number of homes that are secured by a loan in default for 90 days or more. This includes homes that are in the process of being foreclosed. The Foreclosure Inventory series consists of homes that have begun the foreclosure process or are in some stage of foreclosure. The other figure depicts what proportion of homes secured by a mortgage have positive equity or negative equity. When a home has a market value at or above its outstanding mortgage balance, it is consider to have positive equity. Otherwise, the house has negative equity.

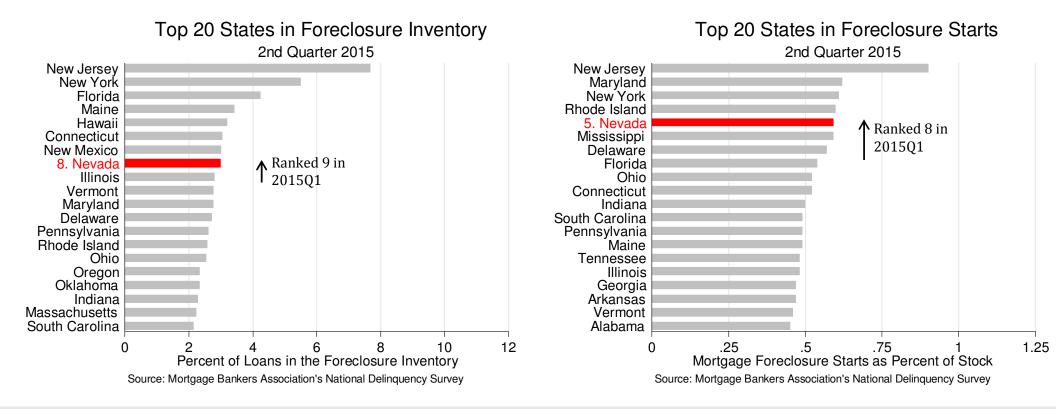




These two figures are based on numbers gathered from County records by RealtyTrac. The first figure shows the monthly number of Notices of Default and Repossessions. The Notice of Default (NOD) is the initial stage of foreclosure that starts at least 90 days after the homeowner's mortgage default date. Not all homes that receive a NOD will necessarily be foreclosed. There exist other alternatives homeowners can invoke such as a loan modification, deed-in-lieu of foreclosure, and short sale. The other figure, Residential Home Auctions, shows the monthly number of homes that received a Notice of Trustee Sale and underwent a public auction. It includes both the successful and unsuccessful auctions. Those that were unsuccessful revert back to the lender.



### Nevada Statewide Trends



These figures rank Nevada nationally on the basis of data provided by The Mortgage Bankers Association's National Delinquency Survey. The Top 20 States in Foreclosure Inventory uses the proportion of outstanding loans that are in the foreclosure inventory - that is, the number of home loans reported to be in some stage of foreclosure divided by the total number of home loans serviced. The Top 20 States in Foreclosure Starts is a ranking that uses mortgage foreclosure starts as a percent of stock. In other words, this is the number of initiated foreclosures divided by the total number of home loans serviced.



### Northern Trends

### Population: **621,826** in 2014

### Housing Units: **269,452** in 2014

Source: U.S. Census Bureau: State and County QuickFacts

(Carson City, Churchill, Douglas, Lyon, Storey, and Washoe County)





### **Northern Trends**

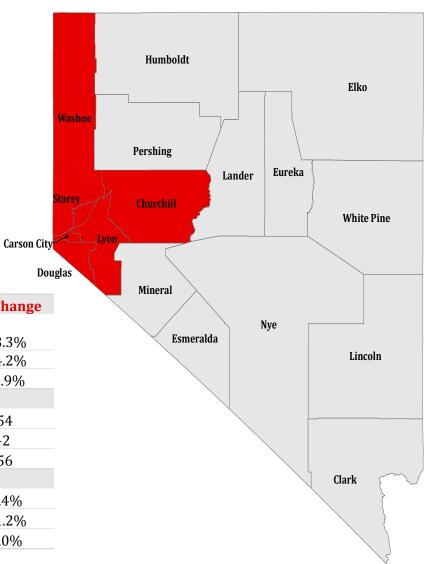
- New home sales have seen three consecutive months of growth. New home sales in August 2015 were the highest they had been since September 2013.
- The share of Northern Nevada homes sold under distress decreased by 1.5 percentage points. At 6.5 percent, the distress share in August 2015 was the lowest it had been since September 2007.
- August 2015 was the second consecutive month where construction starts decreased. There were no multifamily starts for the first time since November 2013.
- □ August 2015 was the sixth consecutive month with an increase in existing home prices. Existing home prices had more year over year growth in Northern Nevada than any other region in Nevada.

Single-Family Home Sales*		August 2015	M2M Change	Y2Y Change
	New	115	+5.8%	+23.3%
	Existing	1194	-1.8%	+14.2%
	<b>Distress Share</b>	6.5%	-20.3%	-50.9%
Residential Construction				
	<b>Total Starts</b>	192	-27	-54
	Single-Family	192	-21	+2
	Multifamily	0	-6	-56
Average Single-Family Sales Price*				
	New	\$362,749	+1.4%	+8.4%
	Existing	\$284,578	+1.1%	+11.2%
	Distress	\$198,870	+1.8%	+5.0%

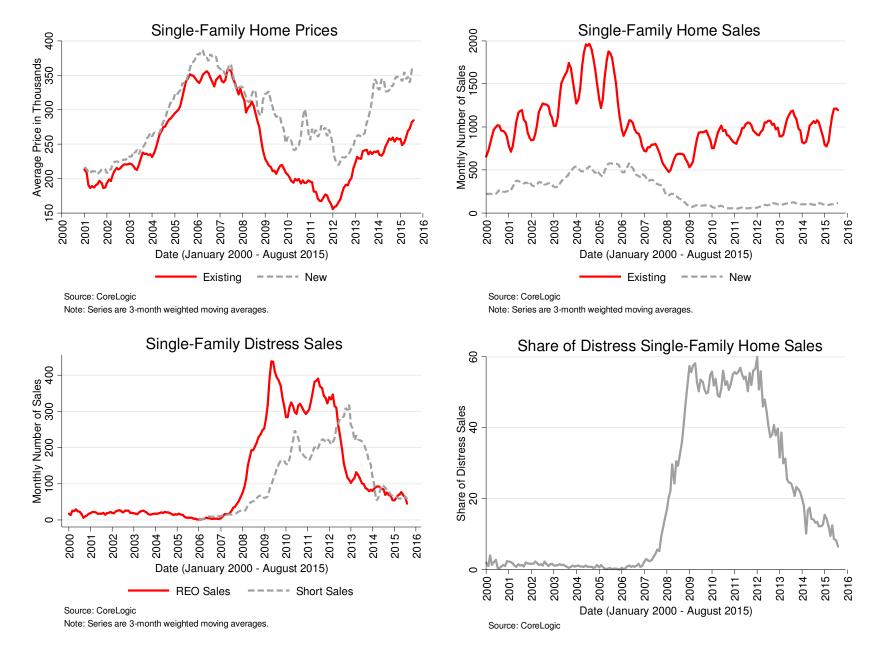
Source: Lied Institute calculations using CoreLogic Data and the *State of the Cities Data Systems* by U.S. Department of Housing and Urban Development.

\*Figures portray Three-Month Moving Weighted Averages



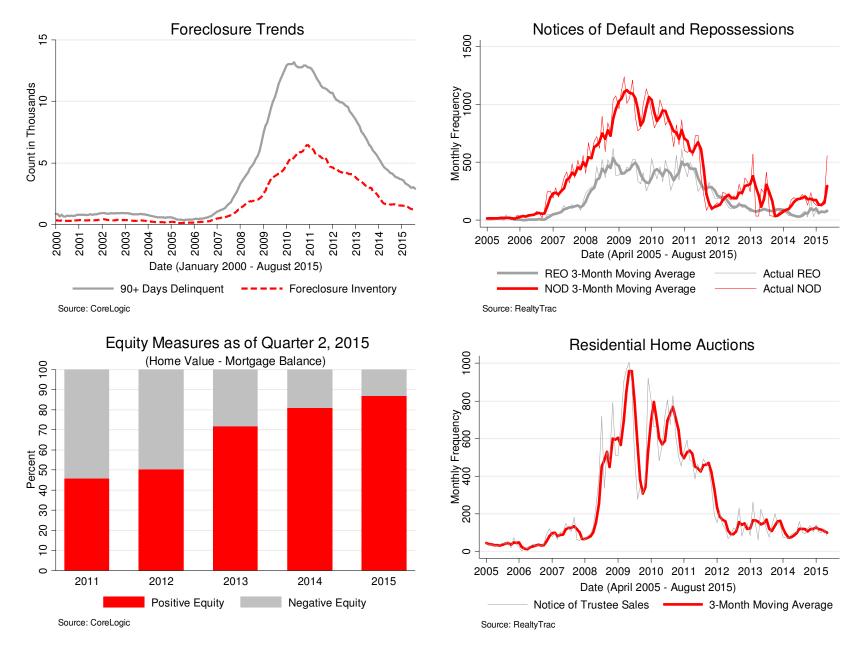


#### **Northern Trends**





### **Northern Trends**





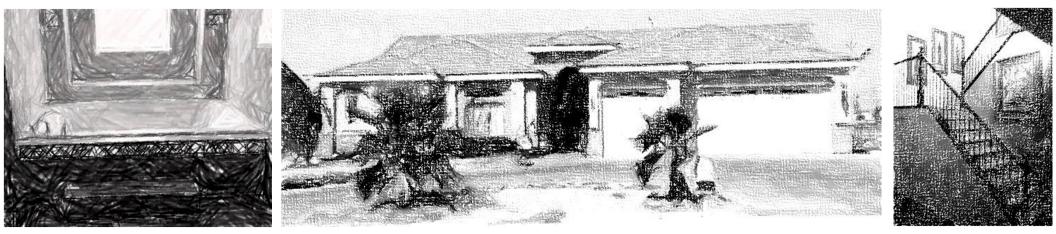
### Southern Trends

### Population: **2,069,681** in 2014

### Housing Units: **863,010** in 2014

Source: U.S. Census Bureau: State and County QuickFacts

(Clark County)





### **Southern Trends**

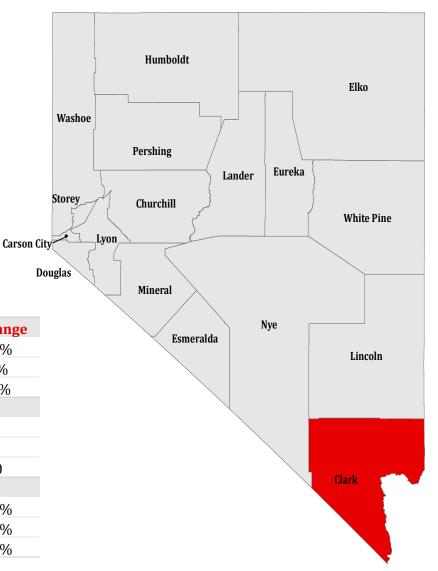
- □ There were 138 more new home sales in August 2015 than in August 2014. At 538, new home sales in August 2015 were the highest they had been since November 2013.
- Southern Nevada saw a 4.7 percent increase in the share of homes sold under distress and was the only region in Nevada to see an increase in the distress share.
- Southern Nevada was the only region in Nevada to see a month to month decrease in average new home prices. Southern Nevada average new home prices have seen more robust growth on a year to year basis than any other region in Nevada. At \$344,688, average new home prices in August 2015 were up \$34,000 from August 2014.

Single-Family Home Sa	les*	August 2015	M2M Change	Y2Y Change
	New	538	+3.3%	+34.4%
	Existing	3,552	-1.5%	+2.3%
	<b>Distress Share</b>	13.2%	+4.7%	-29.2%
<b>Residential Construction</b>	on			
	<b>Total Starts</b>	820	-200	-79
	Single-Family	642	-62	+91
	Multifamily	178	-138	-170
Average Single-Family	Sales Price*			
	New	\$344,688	-0.3%	+10.6%
	Existing	\$226,665	+1.3%	+10.0%
	Distress	\$185,111	+1.4%	+15.1%

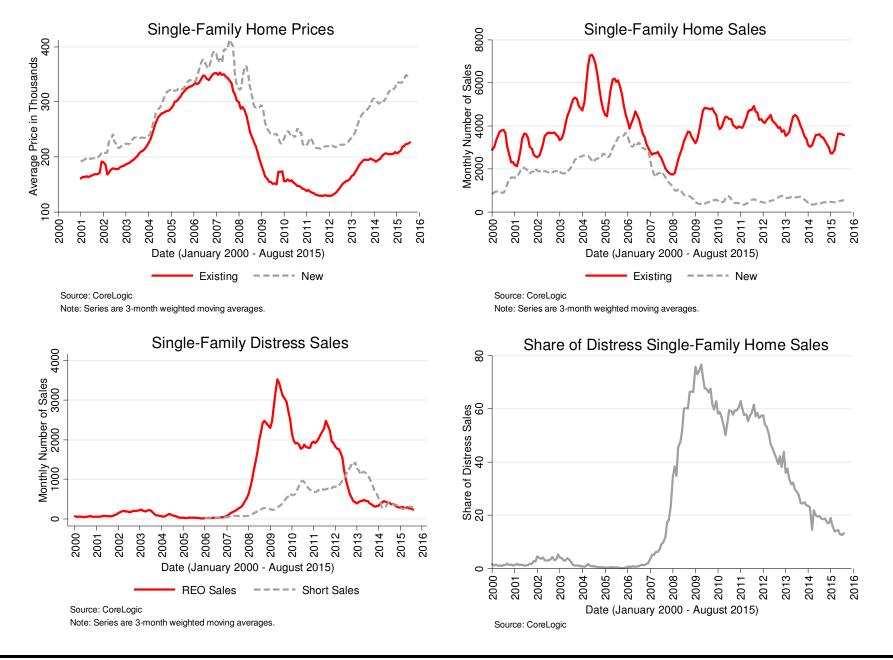
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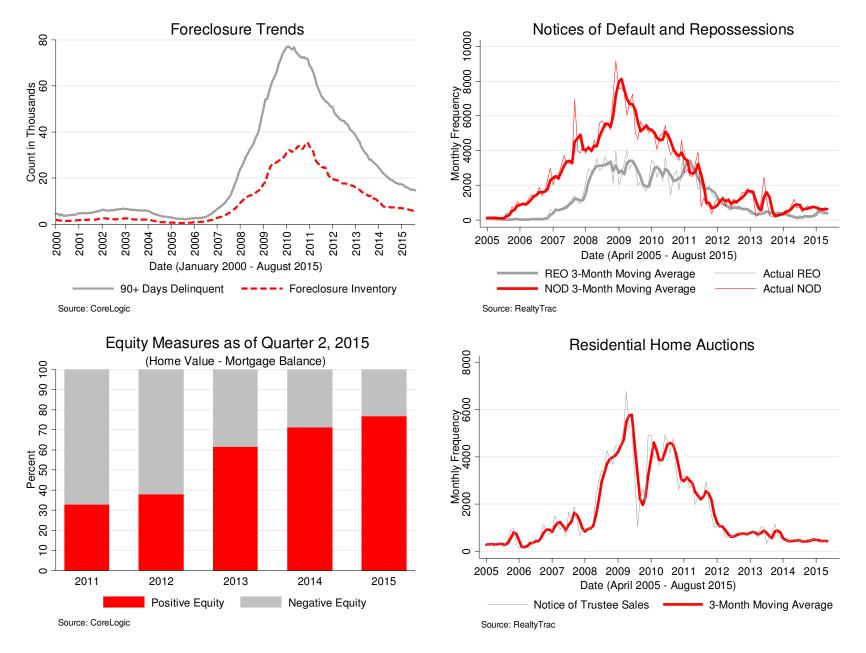


### **Southern Trends**





### **Southern Trends**





### **Rural Trends**

### Population: **147,592** in 2014

### Housing Units: **66,445** in 2014

Source: U.S. Census Bureau: State and County QuickFacts

(Elko, Esmeralda, Eureka, Humboldt, Lander, Lincoln, Mineral, Nye, Pershing, and White Pine County)





### **Rural Trends**

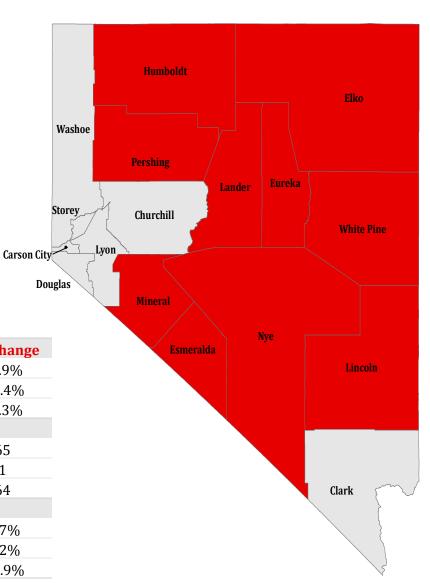
- Rural Nevada saw an increase in both new and existing home sales. New home sales in August 2015 were the highest they had been since November 2014. Rural Nevada is the only region in Nevada where new home sales were down year over year in August 2015.
- □ The share of homes sold under distress decreased by over 6 percentage points in Rural Nevada. Both short sales and REO sales saw a large decrease. At 6.6 percent, the distress share in August 2015 was the lowest it had been since November 2011.
- New home prices increased by 13.4 percent in August 2015. Rural Nevada has seen the smallest growth in new home prices of any region in Nevada. New homes sold for \$14,000 more in August 2015 than in August 2014.

Single-Family Home Sale	S*	August 2015	M2M Change	Y2Y Change
	New	8	+27.8%	-17.9%
	Existing	167	+3.1%	+10.4%
	<b>Distress Share</b>	6.6%	-49.1%	-50.3%
Residential Construction				
	<b>Total Starts</b>	14	-4	-65
	Single-Family	14	-4	-1
	Multifamily	0	+0	-64
Average Single-Family Sales Price*				
	New	\$232,900	+13.4%	+6.7%
	Existing	\$134,965	-0.6%	+2.2%
	Distress	\$113,608	+6.8%	+11.9%

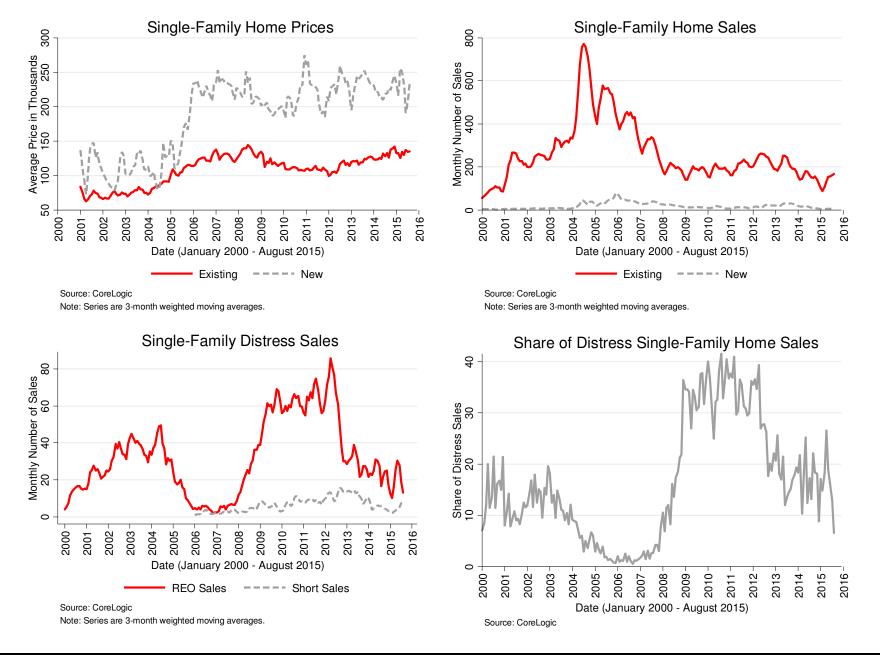
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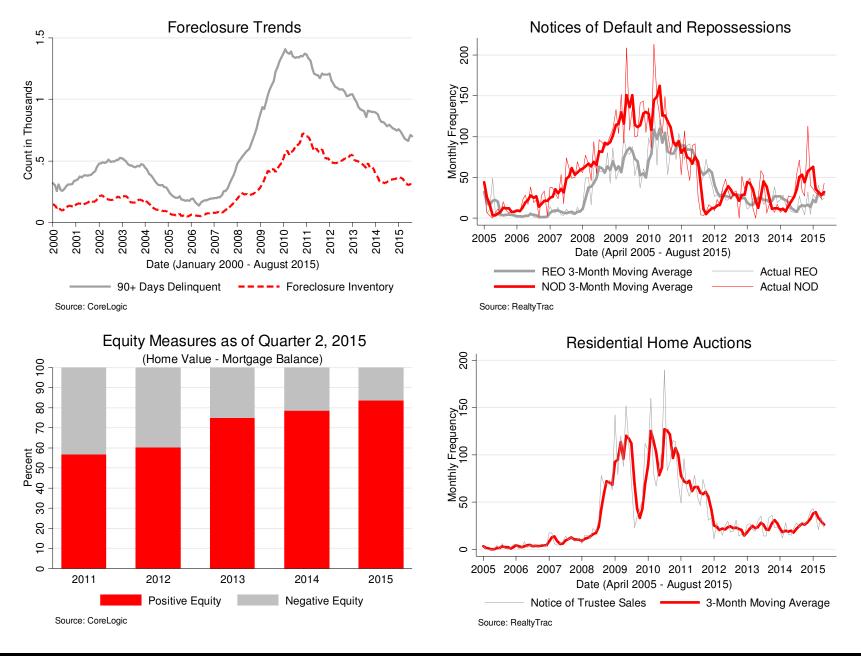


### **Rural Trends**





### **Rural Trends**





#### **About the Lied Institute**

The Lied Institute was established in 1989 by the Lee Business School at the University of Nevada, Las Vegas to foster excellence in real estate education and research. Through partnerships with business and community leaders, the Lied Institute strives to improve the real estate business and effective public policy practices in Southern Nevada. The institute produces relevant and timely real estate research, supports educational programs in real estate economics and finance for students and professionals, and provides community outreach and continuing education. Lied Institute for Real Estate Studies 4505 S. Maryland Parkway, Box 456025 Las Vegas, NV 89154-6025

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